QUESTION & ANSWER REPORT
RFP No. 2024-RFP-0392
TAXICAB SERVICES AT SACRAMENTO INTERNATIONAL AIRPORT

RESPONSE DEADLINE: September 6, 2024 at 2:00 pm

Friday, August 30, 2024

Approved, Answers Provided

1. Pre-Bid Conference

Jul 17, 2024 6:06 AM

Question: WHC SAC, LLC, dba zTrip is very interested in participating in this solicitation. Unfortunately, due to being out of the country and a resulting issue with our email server, we missed the notification for the mandatory pre-bid meeting on July 16, 2024. We kindly request that Sacramento County allow zTrip to submit a bid for this important project despite missing the pre-bid meeting. Please also take into consideration that zTrip did attend the original pre-bid meeting for 2023-RFP-0301. We greatly appreciate your consideration and look forward to the opportunity to contribute. Thank you for your understanding.

Jul 17, 2024 6:06 AM

Answered by Renata Daher: Please refer to Addendum #2 posted 8/16/24.

Aug 16, 2024 10:51 AM

2. ACDBE

Jul 24, 2024 8:56 AM

Question: Can the County please provide a list of local Airport Concession Disadvantaged Business Enterprises that we could contact to discuss incorporating them into our proposed service and solution?

Jul 24, 2024 8:56 AM

Answered by Renata Daher: ACDBE certified firms can be found on this database: https://californiaucp.dbesystem.com/

Aug 30, 2024 1:29 PM

3. No subject

Jul 24, 2024 8:59 AM

Question: Could the County please outline the primary differences between this solicitation (2024-RFP-0392) and the previously canceled solicitation (2023-RFP-0301)? Additionally, could the County provide context regarding the reasons for these changes?

Jul 24, 2024 8:59 AM

Answered by Renata Daher: The cancelled solicitation (2023-RFP-0301) did not include the use of technology. The reason for the change was to ensure that the use of technology was appropriately addressed.

Aug 30, 2024 1:29 PM

4. SITOA submitted a question regarding upgrading existing equipment

Aug 16, 2024 3:46 PM

Question: In terms of upgrading existing equipment, does that upgrade have to be completed (installed) prior to the County Board of Supervisors approving the Contract?

Aug 16, 2024 3:46 PM

Answered by Renata Daher: No, the upgrade would not have to be completed (installed) prior to the County Board of Supervisors approving the Contract.

Aug 16, 2024 3:48 PM

5. SITOA submitted a question regarding Fleet Management Software

Aug 16, 2024 3:56 PM

Question: In Section 2.4 (Use of Technology), Section D requires "Fleet Management Software" that provides "Vehicle Maintenance" information. Is the Airport able to provide any additional detail about this requirement and what it would entail?

Aug 16, 2024 3:56 PM

Answered by Renata Daher: Proposers are to provide information on their fleet management software that will be utilized to track their fleet and vehicle maintenance. Proposers are to describe how the use of this technology will impact the operation and guest experience.

Fleet management software is a type of technology designed to help organizations manage their vehicle fleets more efficiently. This software can track and optimize various aspects of fleet operations, including:

1. Vehicle Tracking: Real-time GPS tracking of vehicles, allowing fleet managers to monitor their location and movement.

2. Maintenance Management: Scheduling and tracking vehicle maintenance to ensure that vehicles are kept in good working condition and to prevent breakdowns.

3. Driver Management: Monitoring driver behavior, including speed, harsh braking, and adherence to routes, to improve safety and efficiency.

4. Fuel Management: Tracking fuel consumption and expenses to identify opportunities for cost savings and efficiency improvements.

5. Route Optimization: Analyzing routes to determine the most efficient paths, reduce travel time, and cut fuel costs.

6. Compliance Management: Ensuring that the fleet adheres to regulations, including vehicle inspections, driver qualifications, and logging requirements.

7. Reporting and Analytics: Providing insights and reports on various aspects of fleet performance, helping managers make data-driven decisions.

Aug 30, 2024 1:29 PM