

## ATTACHMENT 1

### QUESTIONS AND RESPONSES SUBMITTED DURING PRE-PROPOSAL CONFERENCE

#	Question or Request	Response
1	Is the warehouse itself shared with anyone else. noticed there were a lot of office space.	There is a place set aside for desks, not actual office space.
2	Can we get a copy of the slides?	A copy of the slides was made available on both the Department of Airports Bids & Requests page, and the OpenGov Project page.
3	Does your warehouse team deliver to the airport or are we delivering for them?	Warehouse delivers Airport goods; the proposing company will deliver Concessions goods. The CRDC is for goods the are destined for public consumption. TSA will eventually require everything to be screened and by then SMF will have the larger, permanent CRDC operation in place.
4	I noticed the door used for loading outbound deliveries has no dock. Will the delivery point at the airport be the same?	There are no docks at the terminals.
5	The one door in which outbound deliveries take place will be shared between CRDC operations and your warehouse team?	Yes. All doors can be used for outbound and inbound as required.
6	What is the average transportation time from the CRDC to the terminal A and B?	On average the time to Terminal B is 5 minutes and the time to Terminal A is 10 minutes. All transportation times are dependent on tarmac activity including plane arrival and departure activity.
7	How many last minute request for deliveries?	This rarely occurs, maybe a couple times a year.

8	Is most of the product cross dock?	Ideally the product comes in and goes out after it arrives and is verified secure.
9	Will there be any site demolition to occur?	The warehouse is usable as it is, no reconstruction is necessary.
10	What products are stored on the racks after screening? Paper goods maybe the concessionaire creates an order for?	There is no intention to have any products stored. Deliveries will be delivered after being verified secure.
11	Is there scoring incentive for DBEs? If so, what percentage of points in the evaluation will be awarded?	There is no incentive for DBE.
12	More in relation to minor demolition items to the warehouse to adapt it to its' new use?	The warehouse is usable as it is, no reconstruction is necessary.
13	A delivery could have multiple concessionaire products on separated pallets?	Yes. A delivery pallet may have multiple concessionaires on one or separated pallets.
14	Deliveries take place on Mon-Sat? No deliveries on Sunday?	Deliveries take place on Monday through Saturday. No deliveries will take place on Sunday.
15	Who is the current contract holder?	There is no current contract in place for these services.
16	Do you typically make multiple deliveries to food and beverage concessionaires. Such as fresh food received early and delivered quickly. The later follow up with a normal delivery?	Yes, there may be multiple deliveries throughout the day.
17	Would we need to supply our own dock equipment ie, a forklift?	A forklift will not be necessary; however, pallet jacks will need to be supplied.

18	Does the warehouse on the unload side contain enough room for return container management such as kegs, totes, pallets, etc.?	Yes, there is enough room, and the contractor will have to designate areas for each type and organize accordingly.
19	Are return items sent back on a daily or weekly basis to suppliers?	It could be daily and weekly, as often as the supplier requires returns.
20	per the layout is the pallet wrap machine on the receiving side of the warehouse or after the screening process?	The pallet wrap machine is after the screening process. A wrapping machine is on site; however, proposers will need to supply their own wrap.
21	Will the items be shipped in the security dollies that was shown on the slide presentation today?	No. SMF does not have security dollies. Transportation equipment used will need to be provided by the proposer.
22	Is there a point in time which no deliveries will take place to the airport on a daily basis such as during peak times?	Yes, at times deliveries can be suspended when fog is present. To the point that visibility is obscured, driving will be halted for deliveries.
23	Delivery trucks stay on the airport property at all times except for maintenance. Where do you fuel the trucks. How is the fuel paid for?	Sacramento International airport has a fuel station on site and will be paid for by the airport.
24	In Addendum 2, Attachment 1 - Concessionaire Delivery Samples; are the UPS and FedEx deliveries going to come through the CRDC?	Yes, UPS and FedEx deliveries will continue to come through the CRDC.