

# Major Airlines by Terminal

## Terminal A

| Airline           | Domestic / International |
|-------------------|--------------------------|
| American Airlines | Domestic / International |
| Air Canada        | International            |
| Delta Airlines    | Domestic                 |
| United Airlines   | Domestic                 |

## Terminal B

| Airline           | Domestic / International |
|-------------------|--------------------------|
| AeroMexico        | International            |
| Alaska Airlines   | Domestic / International |
| Frontier          | Domestic                 |
| Hawaiian Airlines | Domestic                 |
| Horizon Air       | Domestic                 |
| Jet Blue          | Domestic / International |
| Southwest         | Domestic / International |
| Spirit            | Domestic                 |
| Volaris           | International            |

Note: Commuter and Connector airlines not included.  
<https://sacramento.aero/smf/flight-and-travel/airlines>

# Total Enplaned & Deplaned Passengers at SMF

**Note: SMF expects traffic to increase by ~3% annually**

| Year | January | February | March     | April     | May       | June      | July      | August    | September | October   | November  | December  | Annual / YTD Total |
|------|---------|----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|--------------------|
| 2003 | 624,000 | 600,284  | 683,448   | 717,996   | 777,251   | 835,295   | 851,696   | 820,658   | 696,960   | 734,204   | 708,121   | 728,250   | 8,778,163          |
| 2004 | 614,700 | 636,343  | 760,218   | 820,754   | 841,176   | 902,422   | 919,688   | 893,985   | 769,060   | 820,983   | 796,627   | 804,766   | 9,580,722          |
| 2005 | 716,874 | 696,146  | 867,879   | 826,318   | 909,823   | 938,261   | 947,996   | 932,588   | 839,452   | 861,225   | 844,049   | 822,455   | 10,203,066         |
| 2006 | 741,265 | 713,008  | 849,165   | 863,109   | 911,344   | 969,411   | 948,365   | 926,692   | 823,950   | 885,524   | 871,952   | 859,015   | 10,362,800         |
| 2007 | 785,255 | 743,038  | 895,879   | 900,533   | 959,268   | 1,015,617 | 1,013,042 | 997,414   | 853,982   | 887,997   | 867,507   | 848,107   | 10,767,639         |
| 2008 | 745,393 | 741,511  | 867,057   | 837,966   | 917,993   | 938,782   | 922,118   | 889,601   | 746,450   | 788,042   | 720,750   | 728,644   | 9,844,307          |
| 2009 | 632,283 | 608,642  | 724,901   | 750,711   | 765,836   | 827,933   | 823,093   | 783,976   | 705,074   | 750,043   | 695,384   | 713,066   | 8,780,942          |
| 2010 | 623,959 | 583,637  | 714,664   | 726,286   | 768,568   | 827,854   | 826,554   | 773,705   | 696,275   | 734,296   | 694,842   | 696,698   | 8,667,338          |
| 2011 | 626,761 | 580,773  | 688,257   | 692,308   | 747,041   | 783,440   | 790,649   | 766,588   | 696,573   | 703,057   | 737,796   | 734,684   | 8,547,927          |
| 2012 | 649,268 | 632,282  | 729,253   | 735,571   | 780,494   | 810,399   | 833,369   | 828,279   | 717,057   | 752,433   | 729,621   | 711,632   | 8,909,658          |
| 2013 | 635,111 | 598,512  | 730,069   | 709,487   | 772,052   | 802,096   | 795,129   | 768,809   | 706,618   | 727,298   | 700,086   | 741,263   | 8,686,530          |
| 2014 | 642,576 | 597,120  | 717,256   | 739,658   | 782,159   | 820,244   | 827,562   | 822,441   | 751,760   | 769,303   | 735,732   | 766,945   | 8,972,756          |
| 2015 | 657,900 | 631,098  | 765,940   | 791,909   | 849,220   | 882,605   | 909,956   | 862,697   | 803,888   | 846,265   | 800,314   | 810,655   | 9,612,447          |
| 2016 | 714,874 | 687,860  | 820,896   | 795,340   | 879,252   | 931,936   | 935,483   | 908,151   | 848,199   | 895,315   | 853,530   | 847,958   | 10,118,794         |
| 2017 | 749,326 | 695,553  | 862,130   | 868,009   | 936,623   | 984,217   | 990,707   | 978,851   | 936,271   | 989,637   | 975,666   | 945,090   | 10,912,080         |
| 2018 | 837,845 | 788,589  | 960,756   | 967,481   | 1,052,098 | 1,088,918 | 1,102,047 | 1,074,320 | 1,003,871 | 1,073,381 | 1,067,574 | 1,033,883 | 12,050,763         |
| 2019 | 913,429 | 860,854  | 1,047,798 | 1,079,861 | 1,152,815 | 1,181,375 | 1,230,606 | 1,186,402 | 1,109,543 | 1,156,907 | 1,090,360 | 1,162,890 | 13,172,840         |
| 2020 | 990,436 | 934,573  | 527,890   | 69,312    | 147,547   | 299,175   | 406,901   | 423,340   | 416,834   | 476,349   | 464,557   | 426,138   | 5,583,052          |
| 2021 | 352,548 | 367,726  | 577,348   | 679,228   | 831,094   | 981,510   | 1,081,170 | 984,424   | 916,525   | 1,001,487 | 970,039   | 958,931   | 9,702,030          |
| 2022 | 711,300 | 740,663  | 955,562   | 1,028,228 | 1,122,453 | 1,129,152 | 1,195,870 | 1,133,169 | 1,093,396 | 1,140,303 | 1,102,297 | 960,977   | 12,313,370         |

Source: Sacramento County Department of Airports

<https://sacramento.aero/scas/about/reports> SCAS Passenger and Cargo Numbers – current month

# Total Passengers by Terminal

**Note: SMF expects traffic to increase by ~3% annually**

| Terminal A   | 2015             | 2016             | 2017             | 2018             | 2019             | 2020             | 2021             | 2022             |
|--------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| Enplaned     | 1,582,928        | 1,687,675        | 1,828,141        | 1,923,046        | 2,036,468        | 888,638          | 1,573,216        | 1,701,766        |
| Deplaned     | 1,562,495        | 1,677,395        | 1,823,652        | 1,917,525        | 2,030,659        | 895,220          | 1,573,984        | 1,707,705        |
| <b>Total</b> | <b>3,145,423</b> | <b>3,365,070</b> | <b>3,651,793</b> | <b>3,840,571</b> | <b>4,067,127</b> | <b>1,783,858</b> | <b>3,147,200</b> | <b>3,409,471</b> |

| Terminal B   | 2015             | 2016             | 2017             | 2018             | 2019             | 2020             | 2021             | 2022             |
|--------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| Enplaned     | 3,233,512        | 3,378,367        | 3,632,386        | 4,108,584        | 4,550,311        | 1,897,401        | 3,277,807        | 4,441,947        |
| Deplaned     | 3,230,945        | 3,375,357        | 3,627,901        | 4,101,608        | 4,555,402        | 1,901,793        | 3,277,023        | 4,461,952        |
| <b>Total</b> | <b>6,464,457</b> | <b>6,753,724</b> | <b>7,260,287</b> | <b>8,210,192</b> | <b>9,105,713</b> | <b>3,799,194</b> | <b>6,554,830</b> | <b>8,903,899</b> |

Source: Sacramento County Department of Airports - <https://sacramento.aero/scas/about/reports> SCAS Passenger and Cargo Numbers – current month

# F&B Concessions Operators Terminal A

| Concept         | Type                    | Location      | Square Feet | Current Operator         | Term Ends |
|-----------------|-------------------------|---------------|-------------|--------------------------|-----------|
| Starbucks       | Coffee Shop             | Pre-Security  | 364         | HMS Host                 | Oct-24    |
| Escape Lounge   | Lounge                  | Post-Security | 2,148       | MAG US Lounge Management | Oct-29    |
| Freshii         | Quick Serve Restaurant  | Post-Security | 1,187       | SSP America              | Jul-24    |
| Iron Horse      | Full Service Restaurant | Post-Security | 5,113       | SSP America              | Jul-24    |
| Peet's Coffee   | Coffee Shop             | Post-Security | 709         | SSP America              | Jul-24    |
| Squeeze Inn     | Quick Serve Restaurant  | Post-Security | 1,287       | SSP America              | Jul-24    |
| Taylor's Market | Coffee + Market         | Post-Security | 1,131       | Paradies Lagardere       | Oct-26    |
| Vino Volo       | Wine Bar                | Post-Security | 1,097       | Paradies Lagardere       | Oct-26    |
| LaTaqueria*     | Full Service Restaurant | Post-Security | 2,816       | NA - Closed              | NA        |
| Paesanos*       | Quick Serve Restaurant  | Post-Security | 1,387       | NA - Closed              | NA        |

Source: Sacramento County Department of Airports

# Retail Concessions Operators Terminal A

| Concept           | Type                   | Location      | Square Feet | Current Operator      | Term Ends |
|-------------------|------------------------|---------------|-------------|-----------------------|-----------|
| @ease / PopSox    | Specialty Retail       | Post-Security | 1,366       | Marshall Retail Group | Jul-26    |
| InMotion          | Specialty Retail       | Post-Security | 549         | Marshall Retail Group | Jul-26    |
| InMotion Kiosk    | Specialty Retail Kiosk | Post-Security | 150         | Marshall Retail Group | Jul-26    |
| Travel+Well Kiosk | Specialty Retail Kiosk | Post-Security | 150         | Marshall Retail Group | Jul-26    |
| The Well          | News and Convenience   | Pre-Security  | 1,131       | Marshall Retail Group | Jul-26    |
| Erwin Pearl       | Specialty Retail       | Post-Security | 548         | NA - Closed           | Jul-26    |

Source: Sacramento County Department of Airports

# F&B Concessions Operators Terminal B

| Concept         | Type                    | Location      | Square Feet | Current Operator         | Term Ends |
|-----------------|-------------------------|---------------|-------------|--------------------------|-----------|
| Burgers & Brew  | Quick Serve Restaurant  | Post-Security | 970         | HMSHost                  | Oct-24    |
| Cafeteria 15L   | Full Service Restaurant | Post-Security | 1,909       | SSP America              | Oct-24    |
| Escape Lounge   | Lounge                  | Post-Security | 1,397       | MAG US Lounge Management | Oct-29    |
| Esquire Grill   | Full Service Restaurant | Post-Security | 4,338       | HMSHost                  | Oct-24    |
| Famous Famiglia | Quick Serve Restaurant  | Post-Security | 984         | Famiglia-DeBartolo       | Oct-24    |
| Mango Taco      | Quick Serve Restaurant  | Post-Security | 956         | SSP America              | Mar-24    |
| Peet's Coffee   | Coffee Shop             | Post-Security | 1,030       | SSP America              | Mar-24    |
| Starbucks       | Coffee Shop             | Post-Security | 932         | HMSHost                  | Oct-24    |
| Urban Crave     | Quick Serve Restaurant  | Post-Security | 1,242       | SSP America              | Mar-24    |
| Vino Volo       | Wine Bar                | Post-Security | 1,218       | Paradies Lagardere       | Oct-24    |
| Camden Foods    | Coffee Shop             | Pre-Security  | 1,250       | NA - Closed              | NA        |
| The Gateway Bar | Full Service Restaurant | Pre-Security  | 1,387       | NA - Closed              | NA        |

Source: Sacramento County Department of Airports

# Retail Concessions Operators Terminal B

| Concept                     | Type                           | Location      | Square Feet | Current Operator      | Term Ends |
|-----------------------------|--------------------------------|---------------|-------------|-----------------------|-----------|
| Farm To Fork To Sky Market  | News & Convenience             | Pre-Security  | 1,870       | Paradies Lagardere    | Aug-26    |
| Brighton                    | Specialty Retail               | Post-Security | 455         | Paradies Lagardere    | Aug-26    |
| Doco Market                 | News & Convenience             | Post-Security | 1,397       | Paradies Lagardere    | Aug-26    |
| Farm To Fork To Sky Express | Specialty Retail Kiosk         | Post-Security | 250         | Paradies Lagardere    | Aug-26    |
| InMotion                    | Specialty Retail               | Post-Security | 499         | Marshall Retail Group | Aug-26    |
| No Boundaries               | Specialty Retail               | Post-Security | 1,113       | Paradies Lagardere    | Aug-26    |
| Sactown                     | News and Convenience           | Post-Security | 848         | Paradies Lagardere    | Aug-26    |
| Travel+Well                 | Specialty Retail, Coffee Kiosk | Post-Security | 300         | Travel+Well           | Aug-26    |

Source: Sacramento County Department of Airports

# Annual Revenue by F&B Concept Terminal A

| Concept         | Type                    | Location      | Square Feet | 2017         | 2018         | 2019         | 2020         | 2021         | 2022         |
|-----------------|-------------------------|---------------|-------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Starbucks       | Coffee Shop             | Pre-Security  | 364         | \$ 968,685   | \$ 868,637   | \$ 1,091,818 | \$ 211,221   | \$ 501,143   | \$ 723,338   |
| Escape Lounge   | Lounge                  | Post-Security | 2,148       | \$ -         | \$ -         | \$ 702,166   | \$ 284,949   | \$ 401,877   | \$ 1,657,039 |
| Freshii         | Quick Serve Restaurant  | Post-Security | 1,187       | \$ 1,920,631 | \$ 2,001,324 | \$ 2,142,346 | \$ 1,458,224 | \$ 2,170,062 | \$ 2,359,405 |
| Iron Horse      | Full Service Restaurant | Post-Security | 5,113       | \$ 4,943,290 | \$ 4,940,936 | \$ 5,496,182 | \$ 1,165,783 | \$ 3,194,250 | \$ 4,645,970 |
| Peet's Coffee   | Coffee Shop             | Post-Security | 709         | \$ 1,217,812 | \$ 1,112,958 | \$ 1,305,531 | \$ 328,461   | \$ 764,074   | \$ 837,569   |
| Squeeze Inn     | Quick Serve Restaurant  | Post-Security | 1,287       | \$ 1,209,366 | \$ 1,282,768 | \$ 1,339,132 | \$ 276,487   | \$ 253,076   | \$ 820,927   |
| Taylor's Market | Coffee & Market         | Post-Security | 1,131       | \$ 590,935   | \$ 1,274,081 | \$ 1,486,786 | \$ 685,971   | \$ 1,779,141 | \$ 1,688,497 |
| Vino Volo       | Wine Bar                | Post-Security | 1,097       | \$ 802,827   | \$ 783,648   | \$ 883,688   | \$ 262,712   | \$ 1,119,509 | \$ 1,203,264 |
| La Taqueria*    | Full Service Restaurant | Post-Security | 2,816       | \$ 345,976   | \$ 348,229   | \$ 503,502   | \$ 85,199    | \$ -         | \$ -         |
| Paesanos*       | Quick Serve Restaurant  | Post-Security | 1,387       | \$ 695,458   | \$ 631,639   | \$ 583,939   | \$ 114,362   | \$ -         | \$ -         |

Source: Sacramento County Department of Airports; Airport Concessions Operators

\*Closed permanently in 2020

# Annual Revenue by Retail Concept Terminal A

| Concept           | Type                   | Location      | Square Feet | 2017       | 2018         | 2019         | 2020         | 2021         | 2022         |
|-------------------|------------------------|---------------|-------------|------------|--------------|--------------|--------------|--------------|--------------|
| @ease / PopSox    | Specialty Retail       | Post-Security | 1,366       | \$ -       | \$ -         | \$ 344,110   | \$ 240,565   | \$ 421,332   | \$ 406,696   |
| InMotion          | Specialty Retail       | Post-Security | 549         | \$ 813,845 | \$ 879,940   | \$ 1,021,975 | \$ 387,791   | \$ 686,234   | \$ 701,290   |
| InMotion Kiosk    | Specialty Retail Kiosk | Post-Security | 150         | \$ -       | \$ -         | \$ -         | \$ -         | \$ -         | \$ 131,430   |
| Travel+Well Kiosk | Specialty Retail Kiosk | Post-Security | 150         | \$ -       | \$ -         | \$ 69,732    | \$ 31,254    | \$ -         | \$ 66,368    |
| The Well          | News and Convenience   | Post-Security | 1,131       | \$ -       | \$ 1,722,334 | \$ 4,347,578 | \$ 3,271,881 | \$ 6,221,208 | \$ 7,140,177 |
| Erwin Pearl*      | Specialty Retail       | Post-Security | 548         | \$ 226,711 | \$ 240,156   | \$ 247,943   | \$ 72,423    | \$ 182,477   | \$ 37,870    |

Source: Sacramento County Department of Airports; Airport Concessions Operators

\*Closed permanently in 2022

# Annual Revenue by F&B Concept Terminal B

| Concept          | Type                    | Location      | Square Feet | 2017         | 2018         | 2019         | 2020         | 2021         | 2022         |
|------------------|-------------------------|---------------|-------------|--------------|--------------|--------------|--------------|--------------|--------------|
| Burgers & Brew   | Quick Serve Restaurant  | Post-Security | 970         | \$ 2,202,758 | \$ 2,920,688 | \$ 3,102,356 | \$ 1,362,438 | \$ 3,628,369 | \$ 3,961,786 |
| Cafeteria 15L    | Full Service Restaurant | Post-Security | 1,909       | \$ 3,767,911 | \$ 4,330,634 | \$ 4,912,944 | \$ 1,895,839 | \$ 4,108,970 | \$ 5,899,256 |
| Escape Lounge    | Lounge                  | Post-Security | 1,397       | \$ -         | \$ -         | \$ 864,537   | \$ 359,768   | \$ 625,791   | \$ 3,248,837 |
| Esquire Grill    | Full Service Restaurant | Post-Security | 4,338       | \$ 5,853,190 | \$ 6,652,055 | \$ 7,467,614 | \$ 2,293,886 | \$ 3,764,665 | \$ 6,017,803 |
| Famous Famiglia  | Quick Serve Restaurant  | Post-Security | 984         | \$ 1,961,166 | \$ 2,053,079 | \$ 2,457,369 | \$ 1,036,813 | \$ 1,492,678 | \$ 2,899,223 |
| Mango Taco       | Quick Serve Restaurant  | Post-Security | 956         | \$ -         | \$ -         | \$ -         | \$ -         | \$ -         | \$ 19,491    |
| Peet's Coffee    | Coffee Shop             | Post-Security | 1,030       | \$ 1,365,567 | \$ 1,259,839 | \$ 1,648,626 | \$ 346,530   | \$ 296,096   | \$ 1,442,306 |
| Starbucks        | Coffee Shop             | Post-Security | 932         | \$ 2,722,973 | \$ 2,832,584 | \$ 3,279,272 | \$ 2,281,968 | \$ 2,334,685 | \$ 3,118,304 |
| Urban Crave      | Quick Serve Restaurant  | Post-Security | 1,242       | \$ 2,676,891 | \$ 2,676,726 | \$ 2,923,922 | \$ 1,048,203 | \$ 2,551,710 | \$ 2,619,020 |
| Vino Volo        | Wine Bar                | Post-Security | 1,218       | \$ 1,349,543 | \$ 1,585,438 | \$ 1,737,982 | \$ 653,513   | \$ 1,740,022 | \$ 2,676,406 |
| Camden Foods*    | Coffee Shop             | Pre-Security  | 1,250       | \$ 405,289   | \$ 468,956   | \$ 606,201   | \$ 90,754    | \$ -         | \$ -         |
| The Gateway Bar* | Full Service Restaurant | Pre-Security  | 1,387       | \$ 648,016   | \$ 671,270   | \$ 718,937   | \$ 123,653   | \$ -         | \$ -         |
| Dos Coyote's*    | Quick Serve Restaurant  | Post-Security | 956         | \$ 1,864,108 | \$ 2,172,027 | \$ 2,284,227 | \$ 668,569   | \$ -         | \$ -         |

Source: Sacramento County Department of Airports; Airport Operators

\*Closed permanently in 2020

Urban Crave previously Jack's Urban Eats

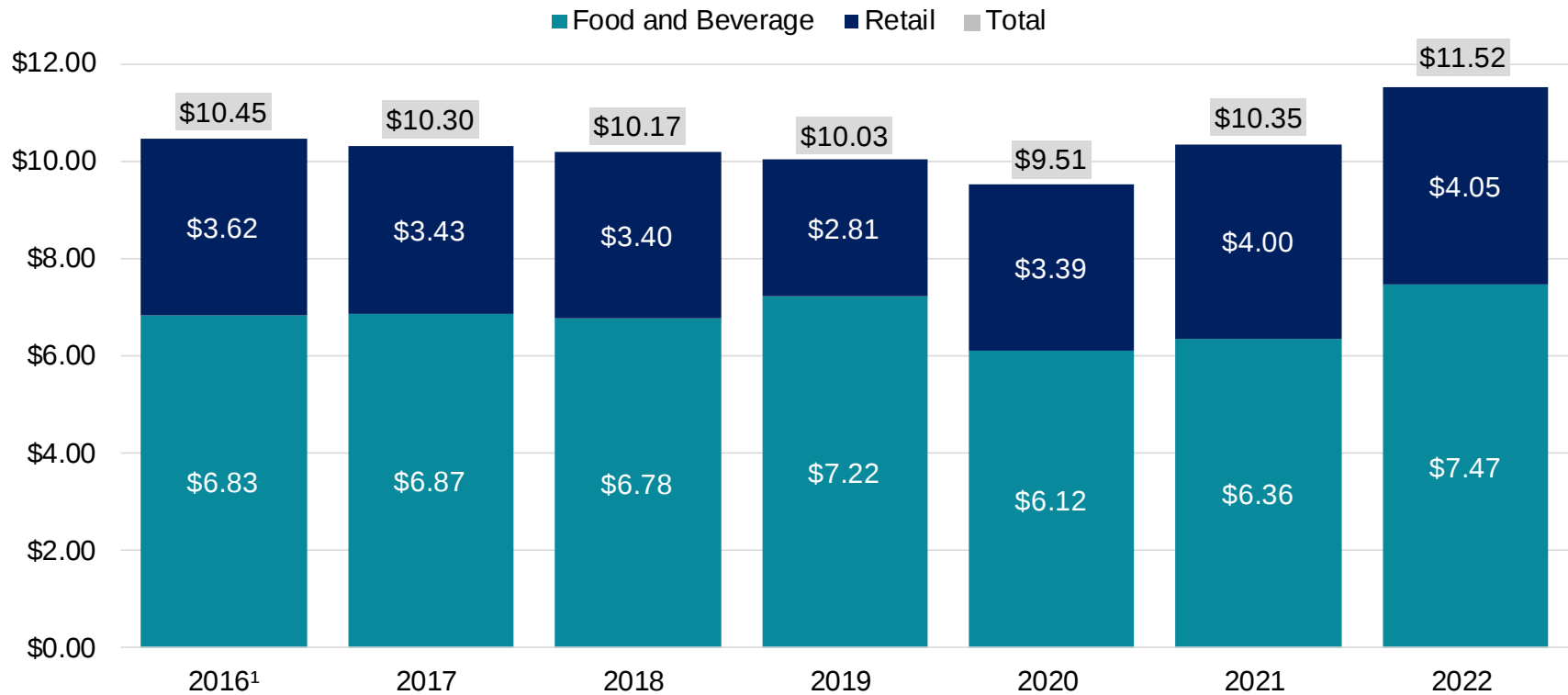
# Annual Revenue by Retail Concept Terminal B

| Concept                     | Type                        | Location      | Square Feet | 2017       | 2018         | 2019         | 2020         | 2021         | 2022         |
|-----------------------------|-----------------------------|---------------|-------------|------------|--------------|--------------|--------------|--------------|--------------|
| Chocolate Fish              | Coffee, News, & Convenience | Pre-Security  | 782         | \$ -       | \$ -         | \$ 235,024   | \$ 94,296    | \$ 59,365    | \$ 416,989   |
| Farm To Fork To Sky Market  | News & Convenience          | Pre-Security  | 1,870       | \$ -       | \$ -         | \$ -         | \$ -         | \$ 353,059   | \$ 652,899   |
| Brighton                    | Specialty Retail            | Post-Security | 455         | \$ 631,171 | \$ 312,738   | \$ 120,626   | \$ 199,914   | \$ 201,228   | \$ 542,924   |
| Doco Market                 | News & Convenience          | Post-Security | 1,397       | \$ -       | \$ -         | \$ 2,380,010 | \$ 2,832,827 | \$ 5,562,619 | \$ 6,630,907 |
| Farm To Fork To Sky Express | Specialty Retail Kiosk      | Post-Security | 250         | \$ -       | \$ -         | \$ 16,803    | \$ 125,954   | \$ -         | \$ 301,377   |
| InMotion                    | Specialty Retail            | Post-Security | 499         | \$ 987,547 | \$ 1,164,795 | \$ 323,512   | \$ 213,170   | \$ 673,591   | \$ 1,034,075 |
| No Boundaries               | Specialty Retail            | Post-Security | 1,113       | \$ -       | \$ -         | \$ -         | \$ 137,584   | \$ 285,516   | \$ 577,386   |
| Sactown                     | News and Convenience        | Post-Security | 848         | \$ -       | \$ -         | \$ 2,870,800 | \$ 1,634,806 | \$ 3,852,151 | \$ 4,928,670 |
| Travel+Well                 | Specialty Retail Kiosk      | Post-Security | 300         | \$ -       | \$ -         | \$ -         | \$ 36,575    | \$ 626,108   | \$ 1,260,157 |
| Erwin Pearl*                | Specialty Retail Kiosk      | Post-Security | 150         | \$ 367,777 | \$ 424,368   | \$ 400,469   | \$ 86,737    | \$ 191,342   | \$ 36,474    |

Source: Sacramento County Department of Airports; Airport Concessions Operators

\*Closed permanently in 2022

# Annual Spend per Enplaned Passenger



Source: Sacramento County Department of Airports